

**MONROE COUNTY
HUMAN SERVICES ADVISORY BOARD
Application for Funding
Fiscal Year 2012
October 1, 2011 – September 30, 2012**

Agency Name	American Red Cross Greater Miami & The Keys
Physical Address	5450 MacDonald Avenue, Unit 11 Key West, FL 33040
Mailing Address	335 SW 27 th Avenue
City, State, Zip	Miami, FL 33135
Phone	305-296-4033
Fax	305-296-9388
Email	huntjb@usa.redcross.org
Who should we contact with questions about this application?	JB Hunt

Amount received for prior fiscal year ending 09/30/10	\$5,000
Amount received for current fiscal year ending 09/30/11	\$5,000
Amount requested for upcoming fiscal year ending 09/30/12	\$25,000

CERTIFICATION

To the best of our knowledge and belief, the information contained in this application and attachments is true and correct. Monroe County is hereby authorized to verify all information contained herein, and we understand that any inaccuracies, omissions, or any other information found to be false may result in rejection of this application. This certifies that this request for funding is consistent with our organization's Articles of Incorporation and Bylaws and has been approved by a majority of the Board of Directors.

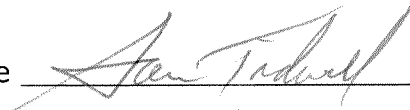
We affirm that the Agency will use Monroe County funds for the purposes as submitted in this Application for Funding. Any change will require written approval from the Monroe County Board of County Commissioners.

We understand that the agency must substantially meet the eligibility criteria to be considered for Monroe County funding and that any applicable attachments not included disqualify the agency's application.

We understand that all funding received through this opportunity must be spent for the benefit of Monroe County.

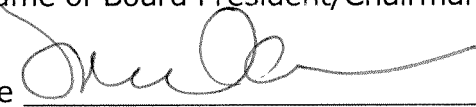
We further understand that meeting the Eligibility Criteria in no way ensures that the agency will be recommended for funding by the Human Services Advisory Board. These recommendations are determined by service needs of the community, availability of funds, etc. HSAB funding recommendations must be approved by the Monroe County Board of County Commissioners.

Typed Name of Executive Director: Sam Tidwell

Signature 

Date: 4/12/2011

Typed Name of Board President/Chairman: Marielena Villamil

Signature 

Date: 4-12-11

1. Agency's board-approved mission statement.

The American Red Cross Greater Miami & The Keys, a humanitarian organization led by volunteers and guided by our Congressional charter and the Fundamental Principles of the International Red Cross Movement, will provide relief to victims of disaster and help people prevent, prepare for and respond to emergencies.

2. Red Cross Services:

The American Red Cross is chartered by Congress to provide emergency disaster relief and mass care as well as emergency communication to military members overseas. These services are provided to the residents of Monroe County as well as additional services.

Training is offered year round to volunteers to prepare them for any type of disaster. The Red Cross recruits and trains volunteers to respond to fires, storms, hurricanes and any local disasters. Other volunteer training programs include: Health & Safety (first aid/CPR, babysitting, water safety) and others.

The Greater Miami & The Keys Chapter has been serving the residents of Miami-Dade and Monroe counties for 94 years, providing services in four major areas: (1) Emergency Services (including Disaster Preparedness and Relief), (2) Services to the Armed Forces, (3) International Services and (4) Health and Safety Services. Red Cross emergency services are provided around the clock, 24/7 from our Miami Headquarters located in the City of Miami and our branch offices in Key West and Homestead.

3. Services funded by this request:

In addition to local Emergency Response Services to residential fires and other disasters, this request will fund emergency communications with urgent news of family illness, death and birth, as well as non-emergency communications to and from local military families, as well Emergency Response Services to major disasters. These services are not provided by any other provider in Monroe County.

All services expanded from above.

4. **Funding category:** If you have been previously funded by HSAB, do you request to have the HSAB consider changing your funding category? Please circle yes or no: Yes No

If yes, please circle the new category for which you would like to be considered:

Medical Core Services Quality of Life

If you have not been previously funded, please circle the funding category that you believe best matches your services: Medical Core Services Quality of Life

5. Will County HSAB funds be used as match for a grant?

No. American Red Cross does not receive matches, as we do not receive state or federal funds for the Florida Keys.

6. If you answered "yes" to number four, please specify the:

- a. grant award title, granting agency, and purpose:
- b. grant amount:
- c. match percentage requirement and amount:

7. The Red Cross received funding from HSAB last year:

a. how the funds were spent

Direct disaster relief for local families affected by single-family fires.

b. how they were used to leverage additional funding.

n/a

8. Do you plan to allocate any part of this HSAB grant, if awarded, as a sub-grant to another organization? *If yes, please list the recipient(s), the purpose(s), and amount(s).*

Please make sure these are included on Attachment D, under "Grants to Other Organizations."

No

9. Does your organization allocate sub-grants to other organizations using other sources (non County) of funding? *If yes, please list the recipient(s), the purpose(s), and amount(s). Please make sure these are included on Attachment E, under "Grants to Other Organizations."*

No

10. Will you or have you applied for other sources of County funding? If yes, please list source(s) and amount(s). *Also be sure to reflect this information on Attachment F.*

No.

11. The needs or problems in this community the Red Cross addresses:

The Red Cross provides response, preparedness and emergency services for fires and other local disasters including storms, flooding and hurricanes throughout Monroe County. The Red Cross is the only nonprofit organization to provide these services. The Red Cross serves to fill an essential gap in this geographically high risk community.

Additionally, we provide lifesaving Health & Safety courses, drowning prevention, First Aid CPR, Disaster Services Training, International Law courses and Armed Forces Emergency Services throughout the year. Given the many potential weather-related challenges we encounter in the Keys, the Red Cross along with residents, the government and other partners need to be engaged year round, to prepare, respond, mitigate and prevent the damage to natural disasters in addition to any possible manmade catastrophes. Our preparations will not only save lives but money as well.

Another problem typical in the Keys is the shortage of hotel rooms during peak periods, which increases our lodging costs for displaced families following a disaster/fire, thus increasing our service delivery costs. Lodging rates range from \$99 -\$250/night. The average stay of a dislocated family is 3 days, during that time food, clothing, mental health & health care is offered. Typically, we budget \$1,000 for one family.

12. Statistical data supporting the needs listed in number eleven

Last year, the Red Cross helped 22 families with disaster assistance and committed \$11,236 in emergency aid.

While southern Florida was fortunate and did not have a hurricane make landfall in 2010, in previous years, such as 2008, the Red Cross provided shelter to evacuees after Tropical Storm Fay and Ike. In 2005, the Red Cross expended \$5 million in the Keys after Hurricane Wilma.

13. The causes of these problems:

In addition to residential fires, the Florida Keys faces an array of weather hazards, from tropical storms and hurricanes (which can result in storm surge, damaging winds, flooding rains, water spouts and tornadoes) to something as seemingly simple as thunderstorms occurring 64 days a year in the Keys which produce high winds and dangerous lightning, particularly to liveaboard boaters and those in mobile homes.

All residences within Monroe County are in an evacuation zone for a Category 3 or higher hurricane. Additionally, Key Largo residents may be forced to evacuate in the event of a disaster at Turkey Point Nuclear Power Plant.

14. The target population

All of the Keys are located in an evacuation zone. Therefore all residents are potential target population for Red Cross services. Additionally, Ocean Reef is also located within the evacuation area of a nuclear reactor and Key Largo School would serve as a shelter. The highest risk population is comprised of low-income to lower middle-income residents who have a higher likelihood of being affected by a fire, including residents of mobile homes, older structures and houseboats.

In addition to disaster victims, we provide assistance to the members of the armed forces stationed in Key West. Emergency communication is offered to members of the armed forces stationed in Key West and their families. Individuals and families residing in the County with family members in the Armed Forces who have lost touch with family members overseas due to natural or man-made disaster are also eligible for this service.

Another population targeted for safety training are professional rescue personnel such as firefighters, and medical office staff, child care teachers, foster parents and the parents/guardians of at-risk infants. For example, a Big Pine Key teacher recently rescued a child who was choking. Two Key Largo lifeguards also were recognized for rescuing a swimmer last year — all had received Red Cross training.

15. Clients referred to our agency:

Clients are referred by the fire and police departments, local social service and faith-based organizations.

16. Steps taken to be sure those prospective clients are eligible and that the neediest clients are given priority

Clients are interviewed on the scene of the fire or other emergency. Clients are provided immediate intake at which time the caseworker conducts an assessment of the case and determines the eligibility of the services. The neediest clients are given services on a priority basis. Emergency services are provided to clients that meet our guidelines to receive assistance as a result of a disaster.

17. Describe any networking arrangements that are in place with other agencies.

Formal and informal agreements with all local fire departments and other disaster responders. In addition, there are national and local agreements with The Salvation Army, faith-based organizations such as Catholic Charities, and other non-profit organizations. Services can include providing food, ice, and rehydration drinks during large disasters. Additionally, there is a formal agreement with Florida International University for the Red Cross to provide staffing and meals at the general population hurricane evacuation shelter. In other disaster scenarios, we have agreements with San Pedro Catholic Church in the Upper Keys and Trinity Presbyterian in Key West to shelter disaster victims, for example. During the extremely cold winter seasons in 2010 and 2011, the Red Cross worked behind the scenes to provide cots, blankets and other material

support for Burton Memorial and other churches in the Upper Keys and Big Pine Key to provide shelter for those without heat in their homes.

18. Sites and hours of operation.

The Red Cross operates one branch office in Monroe County: located in Key West, which serves all of the Keys. The hours of operation are 9 AM – 5 PM. Emergency Services are available and caseworkers are on-call 7 days a week, 24 hours a day.

Key West Branch Office
5450 MacDonald Avenue, Unit 11
Key West, FL 33040
(305) 296-4033

19. The financial challenges we expect in the next two years and how we plan to respond to them.

We continuously struggle to compete for donor dollars to fund the American Red Cross and its 24 hour operations. As the economy declines so do donations from private individuals, private foundations, United Way and other sources. The Development department strives to continuously increase funding to support the operation in the Keys and reach out to the community.

20. Organizational challenges expected in the next two years and how we plan to respond to them.

We share administrative costs with other Red Cross units and continue to consolidate our back-office functions. The Red Cross must always be prepared to respond to any type of manmade or human disaster, so volunteer training and recruitment is increasing, to fill in where possible after staff cuts. We also work with other organizations, such as Rotary clubs, to provide joint training for large disaster response, to add to the volunteer base.

21. Clients are represented in the operation of your agency

Because all residents can be affected by disaster, all residents can also be clients. The Board of Directors of the American Red Cross is comprised of business leaders, residents and disaster clients. Additionally, volunteers and clients serve on direct service committees and as service delivery workers.

22. Our agency is not monitored by an outside entity.

This Chapter is monitored by the National American Red Cross Headquarters on a quarterly basis.

23. 5,622 hours of program service were contributed by 62 volunteers in the last year.

24. Will any services funded by the County be performed under subcontract by another agency? If so, what services, and who will perform them?

No.

25. What measurable outcomes do you plan to accomplish in the next funding year?

We will increase the number of volunteers and volunteer training, as those are the majority of responders during disasters.

26. How will you measure these outcomes?

Monthly tracking of the number of training sessions for volunteers. Also, client surveys self-addressed to clients after disasters or other contact. The measurable outcomes will include the

number of clients served. It is difficult to project how many disasters will occur per year. It is estimated that we will serve a minimum of 10-12 households. Health & Safety courses will continue to provide a minimum of 200 courses per year. In our training areas, we use skill tests to demonstrate acquired knowledge.

26. Provide information about units of service below.

Service	Unit (hour, session, day, etc.)	Cost per unit (current year)
Emergency Services Clients (fires, local emergencies)	22 families served, \$11,236 total cost	\$454 per household, \$264 per person
Disaster education for public preparedness	8,971 attended	Varies: printed materials distributed
Health & Safety	1,904 individuals received training	Varies: see attached fee schedule
Services to Armed Forces	12 messages	\$22.00 - \$200/per case
Volunteers	62 individuals, 5,622 hours	\$19.51/hour

27. In 300 words or less, address any topics not covered above (optional).

We work closely with multiple agencies including all fire departments, community and faith-based organizations to most efficiently serve our clients. The Red Cross is a crucial partner in government disaster response locally, and at the state and national level. Through the National Transportation Board agreement, we are the only nonprofit organization on the scene at air crashes. Our staff and volunteers are required to be trained and to participate in these federally-mandated disaster exercises. The Red Cross is also the only nonprofit organization operating shelters in the event of a nuclear accident, and the local office expends resources to recruit and train volunteers to be available in the event of an incident at Turkey Point. Without the support of the county, through this funding, there could be a substantial delay in service delivery.

As recently as 2008, the County committed \$28,000 or more per year to ensure the availability of these disaster response services. There are multiple expenses incurred when we recruit, train and equip unpaid volunteers. These volunteers keep our overhead low, but they are not free. These invisible jobs add to the presence of the Red Cross in the Keys and are part of the operations expenses. Without these expenditures, we wouldn't be able to provide trained workers at the FIU shelter before and during a storm, nor would we be ready to respond immediately after any disaster.

The HSAB grant will help provide the level of trained local volunteers and financial assistance that our community deserves. Funding from the County is critical to the operations of the organization throughout the County.

Required Attachments

Required attachments were distributed to you as a separate document. Be sure to include these with your application. Please note: the required attachments A through F are only available in Microsoft Excel format. We require that you use this format, since it will automatically expand rows, generate totals and percentages, and align figures for easier reading.

ATTACHMENT CHECKLIST

LABEL AND ATTACH THE FOLLOWING IN THE ORDER SHOWN, AFTER THIS PAGE IF NOT APPLICABLE, PLEASE SO INDICATE AND EXPLAIN	ATTACHED?		COMMENTS
	YES	NO	You must explain any "NO" answers
A. Board Information Form	X		
B. Agency Compensation Detail	X		
C. Profile of Clients and Services	X		
D – F. Financial Information	X		
G. Copy of Audited Financial Statement from most recent fiscal year if organization's expenses are \$150,000 or greater.	X		
H. Copy of IRS Form 990 from most recent fiscal year	X		
I. Copy of current fee schedule	X		
J. Copy of IRS Letter of Determination indicating 501 C 3 status	X		
K. Copy of Current Monroe County and City Occupational Licenses			N.A.
L. Copy of Florida Dept. of Children And Families License or Certification			N.A.
M. Copy of any other Federal or State Licenses			N.A.
N. Copy of Florida Dept. of Health Licenses/Permits			N.A.
O. Copy of front page of Agency's EEO Policy/Plan	X		
P. Copy of Summary Report of most current Evaluation/Monitoring *	X		
Q. Data showing need for your program (optional, see question 7)	X		
R. Other (specify) TWO PAGE LIMIT	X		Quick Facts, press release

* must include summary of deficiencies and suggested corrective action; may include your responses and actions taken.

ATTACHMENT A 1 - BOARD INFORMATION

This attachment has changed; please note additional information request at bottom of page.

2011

You must have at least five directors.

American Red Cross Greater Miami & The Keys

(enter your agency name in D-3 above and it will automatically appear in subsequent sheets)

Name/Board Position	Affiliation/Title	City/State	Years Served	Current Term Expiration
Mona Adams		Miami, FL	7	6/30/2012
Elaine Adler	President Aventura Marketing Cou	Aventura, FL	2	6/30/2011
Michael Aller	Tourism & Convention Director/	Miami Beach, FL	4	6/30/2012
Mary J. Bastian		Coral Gables, FL	3	6/30/2010
Julia R. Bianchi		Coral Gables, FL	4	6/30/2012
Edward M. Block		Key West, FL	4	6/30/2012
MarScull Brown		Coral Gables, FL	5	6/30/2011
Judge Beatrice A. Butchko	11th Judicial Court, Juvenile Div.	Miami, FL	5	6/30/2011
Brenda Nestor Castellano		Miami Beach, FL	9	orary Board Member
Christian M. Cobb		Coral Gables, FL	4	6/30/2012
Jeffrey Codallo	S. Dade Advisory Committee Chair	Homestead, FL	5	6/30/2011
Loures Jofre-Collet	Grand Bay	Key Biscayne, FL	0	6/30/2013
Nancy J. Davis	President McArthur Management	Miami, FL	7	6/30/2012
Paul J. DiMare	President Dimare Homestead	Homestead, FL	8	6/30/2011
Judge A. Jay Cristol	US Bankruptcy Court	Miami, FL	5	6/30/2011
Alex De La Cruz	President New Century Internation	Miami, FL	2	6/30/2011
Chief Marcos deLaRosa	Interim Fire Chief-Hialeah Fire De	Hialeah, FL	1	Ex Officio
Vivian de las Cuevas-Diaz	Partner, Broad & Cassel	Miami, FL	0	6/30/2013
Larry DeRocher		Coral Gables, FL	2	6/30/2011
John J. Diez	Sr. VP Global Field Finance	Miami, FL	0	6/30/2013
Bill Duquette	CEO Homestead Hospital	Homestead, FL	6	6/13/2013
Emilio T. Gonzalez	President & CEO, Indra	Miami, FL	2	6/30/2011
Josie Goytisolo			5	6/30/2011
Matthew G. Helmerich	PIO State Attorney's Office	Key West, FL	2	6/30/2011
Dwight C. Hewett/ Secretary	Doran Jason Group	Miami, FL	7	6/30/2012
Dwight Hill	Executive VP Sabadell United Bar	Miami, FL	2	6/30/2011
Edward J. Joyce	President Northern Trust Bank	Miami, FL	1	6/30/2012
Kathleen Kennedy-Olsen		Miami, FL	4	6/30/2009
Gordon Eric Knowles	Sr Director Dolphin Stadium	Miami Gardens, FL	2	6/30/2011
R. Kirk Landon	The Kirk Foundation	Miami, FL	7	orary Board Member
Julieta Lasa	Managing Director-Fed Ex	Miami, FL	1	6/30/2012
Chief Hemminio Lorenzo	Fire Chief Miami Dade County	Miami, FL	4	Ex Officio
Carmenza Jaramillo de Maincourt		Coral Gables, FL	2	6/30/2011
Alfredo Mesa	VP Dutko, Poole & McKinley	Coral Gables, FL	2	6/30/2011
J. P. Mique/Board Chair	Starboard Cruise Line	Miami, FL	8	6/30/2012
Jimmy L. Morales	Stearns Weaver Miller Weissler A	Miami, FL	1	6/30/2012

H. Jack Pfleger	Pfleger Financial Group, Inc.	Miami, FL	7	6/30/2012
Obdulio Piedra	Great Florida Bank	Miami, FL	7	6/30/2012
Laurinus Pierre, M.D.	Ex.Dir. Ctr.for Haitian Studies	Miami, FL	3	6/30/2011
Nelly Rubio	Community Relations Director	Miami, FL	3	6/30/2013
Gene Schaefer	Sr. VP Bank of America	Miami, FL	6	6/30/2009
Penelope S. Shaffer	Marketing President Blue Cross	Doral, FL	4	6/30/2012
Jean Ellen Shehan/ Board Member Emeritus		Coral Gables, FL	11	Ex Officio
Jeannett Slesnick		Coral Gables, FL	0	6/13/2013
Penny Stamps		Coconut Grove, FL	1	6/30/2012
Steve Stowe	Exec Dr Miami Heart Charitable F	Miami, FL	2	6/30/2011
Curtis Sommerhoff	Director of Emergency	Miami, FL	0	Ex Officio
Kenneth J. Sutter/ Treasurer	VP/CFO Bacardi U.S.A.	Miami, FL	5	6/30/2011
Juan Luis Toro	Sr VP Private Client Advisor	Miami, FL	2	6/30/2011
Martelena A Villamil/Chair	President Washington Economics	Coral Gables, FL	7	6/30/2012
Miguel A. Villarreal	Attorney-at-Law	Miami, FL	6	6/30/2013

**AMERICAN RED CROSS
GREATER MIAMI & THE KEYS**

**BOARD OF DIRECTORS MEETING
June 14, 2010**

Attendees:

Mona Ignatz Adams
Gary Bald
Jeffrey Codallo
Alex De La Cruz
Vivian de las Cuevas-Diaz
Larry S. DeRocher
John J. Diez
Dwight Hill
Alfredo Mesa
J. P. Miquel
Hector Mojena
Nelly Rubio
Juan Luis Toro
Marielena Villamil

Trustees:

MaryScull Brown
Christian M. Cobb
Judge A. Jay Cristol
Barbara B. Nelson
David Rogero

Staff:

Sam Tidwell
Marilyn Chauvet
Gloria Danovitz
Alicia Laszewski
Jaclyn Luis
Aida Martinelli

Guest:

Terri Lariosa

- The meeting was called to order by Marielena Villamil at 12:30 p.m.
- Marielena thanked Gary Bald and Royal Caribbean Cruise Lines for hosting this meeting aboard The Majesty of the Seas.
- Marielena stated that this special meeting of the board was called so that the old and new board members could get to know each other.
- Marielena introduced the new board members present as follows:
 - Vivian de las Cuevas-Diaz

- John J. Diez
 - Hector Molina
- Marielena also requested everyone to introduce themselves.
- A Motion was made, seconded and passed to elect the following Officers of the Board for the coming year (2010-2011):
 - Chair – Marielena Villamil
 - Chair Elect – Dwight L. Hill
 - Secretary – Larry DeRocher
- Sam Tidwell gave a brief board orientation describing the leadership at National Headquarters.
- Gloria Danovitz, Alicia Laszewski and J. B. Hunt gave a short presentation on fundraising goals.

Marielena thanked everyone for attending and stated that she would defer the rest of the planned program to the next board meeting on August 18, 2010.

There being no further business, the meeting adjourned at 2:00 p.m.

Marielena Villamil
Chair

Date

FY12

A 40-hour/week employee would be 1.00 FTE; a 20-hour/week employee would be .5 FTE, etc.

[illegible]

ATTACHMENT C - PROFILE OF CLIENTS AND SERVICES (Performance Report)

FY12

American Red Cross

List Services Here	Target Population	# of Persons	Area	Days/Hours	Cumulative # of	Current # of
Emergency shelter	Total Monroe population subject to mandatory evacuation	75,000	county-wide	7 days/24 hours	0	0
Fires, local emergencies	Any Monroe population affected by fires, storms, etc	75,000	county-wide	7 days/24 hours	22 families	6
Health and Safety training	general population: lifeguards, first responders, day care and other teachers, etc	30,000	county-wide	9 a.m.-10 p.m. Mon-Sat	1,904	438
Services to Armed Forces	active duty military and family members	8,800	county-wide	7 days/24 hours	12	5
Volunteer response training	Any Monroe population	1,000	county-wide	9 a.m.-10 p.m. Mon-Sat	62	53
Disaster preparedness education presentations	Any Monroe population	75,000	county-wide	Mon-Sun, days and evenings	8,971	2,130
Cold weather emergency	Any low-income Monroe population who resides in housing without adequate heating	15,000	county-wide	7 days/24 hours	25	25
Unduplicated Clients for Entire Agency					9,008	2,155
<i>(see instructions - this is not a total of the numbers above)</i>						

Please indicate the number of clients served who are Monroe County residents:

all

Please list or describe achieved outcomes for your target populations:

Education: Residents prepared for any type of disaster, decreasing the need for social services. Training: successfully passed examination and skills test. Services to Armed Forces clients: emergency messages delivered. Disaster clients: fed, clothed and housed.

ATTACHMENT D - COUNTY FUNDING BUDGET

FY12

Show the proposed budget detail for the County funds requested.
The total must match with the total funding requested.

American Red Cross Greater Miami &
The Keys

	Proposed Expense Budget for Upcoming Year Ending:	
	6/30/2012	
Expenditures	Total	%
Salaries	9,200	36.8%
Payroll Taxes	800	3.2%
Employee Benefits	1,500	6.0%
Subtotal Personnel	11,500	46.0%
Postage		0
Office Supplies		0
Telephone		0
Professional Fees		0
Rent	2,500	10.0%
Utilities	1,000	4.0%
Repair and Maint.		0
Travel		0
Miscellaneous		0
Grants to Other Organizations		0
List others below		0
		0
Financial Assistance to Clients	10,000	40.0%
		0
		0
		0
		0
		0
		0
		0
		0
		0
		0
		0
		0
		0
		0
		0
Total Expenses	25,000	100.0%

ATTACHMENT E - AGENCY EXPENSES

FY12

Complete this worksheet for the entire agency.
Please round all amounts to the nearest dollar.

American Red Cross Greater Miami & The Keys

	Proposed Expense Budget for Upcoming Year Ending:		Projected Expenses for Current Year Ending:	
	6/30/2012		6/30/2011	
Expenditures	Total	%	Total	%
Salaries	2,700,000	40%	2,677,400	40%
Payroll Taxes	230,000	3%	219,300	3%
Employee Benefits	483,560	7%	439,600	7%
Subtotal Personnel	3,413,560	51%	3,336,300	50%
Postage	27,000	0%	26,800	0%
Office Supplies	130,000	2%	131,100	2%
Telephone	309,000	5%	299,800	5%
Professional Fees	390,000	6%	388,900	6%
Rent	280,000	4%	279,650	4%
Utilities	79,000	1%	77,150	1%
Repair and Maint.	235,000	3%	236,000	4%
Travel	184,000	3%	175,200	3%
Miscellaneous	65,000	1%	63,000	1%
Grants to Other Organizations		0		0
<i>List others below</i>		0		0
Financial Assistance to Clients	412,000	6%	392,100	6%
Program materials	110,000	2%	110,400	2%
Bank fees	25,000	0%	25,600	0%
General insurance	66,000	1%	66,000	1%
Other contractual services	83,000	1%	83,100	1%
Depreciation	123,000	2%	123,300	2%
In-kind donations	12,000	0%	11,800	0%
Payment to Affiliate	605,000	9%	605,300	9%
Accounting	198,000	3%	197,300	3%
		0		0
		0		0
		0		0
		0		0
		0		0
		0		0
		0		0
Total Expenses	6,746,560	100%	6,628,800	100%
Revenue Over/(Under) Expenses	(631,560)		(887,800)	

FY12

American Red Cross Greater Miami & The Keys

	Proposed Revenue Budget for Upcoming Year Ending:			Projected Revenue for Current Year Ending:		
	6/30/2012			6/30/2011		
Revenue Sources	Cash	In-Kind	%-age of Total	Cash	In-Kind	%-age of Total
Monroe County	25,000		0%	5,000		0%
Children and Fam			0%			0%
M.C. Sheriff's Dept.			0%			0%
Key West			0%			0%
Marathon			0%			0%
Islamorada			0%			0%
Layton			0%			0%
Key Colony Beach			0%			0%
Client fees			0%			0%
Donations	2,000,000	12,000	33%	1,793,000	11,800	31%
Sheriff Shared Asset			0%			0%
United Way	1,000,000		16%	875,000		15%
List all others below			0%			0%
Special Events	1,500,000		24%	1,346,000		23%
Bequests	100,000		2%	350,000		6%
Program service fees & product sales	1,000,000		16%	803,500		14%
AmeriCorps	195,000		3%	195,000		3%
Other grants	100,000		2%	125,000		2%
Inter-company revenue	200,000		3%	235,000		4%
Interest income	5,000		0%	8,500		0%
Misc. income	5,000		0%	5,000		0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			0%			0%
			100%			100%
Total Revenue	6,130,000	12,000		5,741,000	11,800	

AMERICAN RED CROSS
OF GREATER MIAMI
AND THE KEYS

FINANCIAL STATEMENTS

June 30, 2010

AMERICAN RED CROSS
OF GREATER MIAMI
AND THE KEYS

FINANCIAL STATEMENTS

June 30, 2010

TABLE OF CONTENTS

	<u>PAGES</u>
Independent Auditors' Report	1
Statement of Financial Position	2
Statement of Activities	3-4
Statement of Cash Flows	5
Statement of Functional Expenses	6
Notes to Financial Statements	7-17



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
American Red Cross of Greater Miami
and the Keys
Miami, Florida

We have audited the accompanying statement of financial position of American Red Cross of Greater Miami and the Keys (the "Chapter"), a not-for-profit organization, as of June 30, 2010, and the related statements of activities, cash flows and functional expenses for the year then ended. These financial statements are the responsibility of the Chapter's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Organization's 2009 financial statements and, in our report dated August 26, 2009, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Red Cross of Greater Miami and the Keys at June 30, 2010, and the change in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Keefe, McCullough & Co., LLP

KEEFE, McCULLOUGH & CO., LLP

Fort Lauderdale, Florida
August 31, 2010

**AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
STATEMENT OF FINANCIAL POSITION**

June 30, 2010

(with comparative totals for the year ended June 30, 2009)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2010</u>	<u>2009</u>
ASSETS:					
Current assets:					
Cash and cash equivalents	\$ -	\$ 10,243	\$ -	\$ 10,243	\$ 391,427
Internal balances	(29,697)	29,697	-	-	-
Receivables	719	118,217	-	118,936	37,141
Pledges and promises to give, net of allowance of \$ 50,328 and \$ 4,174, respectively	-	361,720	-	361,720	491,586
Due from other chapters	49,607	-	-	49,607	5,854
Prepaid expenses	26,605	-	-	26,605	14,315
Investments	527,539	-	-	527,539	883,891
Total current assets	574,773	519,877	-	1,094,650	1,824,214
Noncurrent assets:					
Pledges and promises to give	-	398,096	-	398,096	52,454
Investments	-	-	14,014	14,014	28,691
Due from National Organization	568,960	-	-	568,960	322,662
Other assets (Note 4)	-	644,967	333,253	978,220	306,809
Property and equipment, less accumulated depreciation	1,106,661	-	-	1,106,661	1,164,742
Total assets	\$ <u>2,250,394</u>	\$ <u>1,562,940</u>	\$ <u>347,267</u>	\$ <u>4,160,601</u>	\$ <u>3,699,572</u>
LIABILITIES AND NET ASSETS:					
Current liabilities:					
Accounts payable	\$ 16,643	\$ -	\$ -	\$ 16,643	\$ 32,982
Accrued liabilities	98,937	-	-	98,937	138,564
Inter Red Cross payables	823,455	-	-	823,455	279,280
Note payable	55,000	-	-	55,000	55,000
Inter Red Cross loan	20,000	-	-	20,000	20,000
Total current liabilities	1,014,035	-	-	1,014,035	525,826
Long-term liabilities:					
Note payable	114,584	-	-	114,584	169,584
Total liabilities	1,128,619	-	-	1,128,619	695,410
Net assets:					
Unrestricted	1,121,775	-	-	1,121,775	1,843,188
Temporarily restricted	-	1,562,940	-	1,562,940	840,151
Permanently restricted	-	-	347,267	347,267	320,823
Total net assets	1,121,775	1,562,940	347,267	3,031,982	3,004,162
Total liabilities and net assets	\$ <u>2,250,394</u>	\$ <u>1,562,940</u>	\$ <u>347,267</u>	\$ <u>4,160,601</u>	\$ <u>3,699,572</u>

The accompanying notes to financial statements are an integral part of these statements.

**AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS**
STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2010
(with comparative totals for the year ended June 30, 2009)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total 2010</u>	<u>2009</u>
CHANGE IN NET ASSETS:					
Public support:					
Fundraising campaigns	\$ 642,233	\$ 506,081	\$ -	\$ 1,148,314	\$ 1,055,784
Special events (less costs of direct benefits to donors of \$ 259,679 and \$ 391,793, respectively)	880,175	16,625	-	896,800	645,246
Legacies and bequests	85,371	644,967	-	730,338	150,188
Inter Red Cross revenue	329,945	-	-	329,945	597,417
Grants	-	1,291,783	-	1,291,783	671,207
In-kind donations	70,000	-	-	70,000	70,000
United Way allocation	4,363	356,980	-	361,343	366,276
Total public support	<u>2,012,087</u>	<u>2,816,436</u>	<u>-</u>	<u>4,828,523</u>	<u>3,556,118</u>
Revenue:					
Other products and services	234,150	-	-	234,150	387,358
Other income	13,170	-	-	13,170	16,743
Endowment income	1,237	-	-	1,237	1,484
Investment income (loss)	90,940	-	26,444	117,384	(399,348)
Total revenue	<u>339,497</u>	<u>-</u>	<u>26,444</u>	<u>365,941</u>	<u>6,237</u>
Net assets released from restrictions:					
Expiration of time restrictions	1,563,111	(1,563,111)	-	-	-
Satisfaction of donor restrictions	530,536	(530,536)	-	-	-
Total net assets released from restrictions	<u>2,093,647</u>	<u>(2,093,647)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total public support, revenue and net assets released from restrictions	<u>4,445,231</u>	<u>722,789</u>	<u>26,444</u>	<u>5,194,464</u>	<u>3,562,355</u>
Operating expenses:					
Program services:					
Armed forces and their families	1,298,110	-	-	1,298,110	482,713
Disaster services	1,753,893	-	-	1,753,893	1,851,333
Health and safety services	500,195	-	-	500,195	661,053
Community volunteer services	196,642	-	-	196,642	216,200
International and diversity services	277,722	-	-	277,722	283,858
Total program services	<u>4,026,562</u>	<u>-</u>	<u>-</u>	<u>4,026,562</u>	<u>3,495,157</u>

The accompanying notes to financial statements are an integral part of these statements.

**AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
STATEMENT OF ACTIVITIES**

(continued)

For the Year Ended June 30, 2010
(with comparative totals for the year ended June 30, 2009)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2010	2009
Supporting services:					
Membership and fundraising	790,506	-	-	790,506	728,817
Management and general	<u>349,576</u>	<u>-</u>	<u>-</u>	<u>349,576</u>	<u>363,252</u>
Total supporting services	<u>1,140,082</u>	<u>-</u>	<u>-</u>	<u>1,140,082</u>	<u>1,092,069</u>
Total operating expenses	<u>5,166,644</u>	<u>-</u>	<u>-</u>	<u>5,166,644</u>	<u>4,587,226</u>
Change in net assets	(721,413)	722,789	26,444	27,820	(1,024,871)
NET ASSETS AT BEGINNING OF YEAR	<u>1,843,188</u>	<u>840,151</u>	<u>320,823</u>	<u>3,004,162</u>	<u>4,029,033</u>
NET ASSETS AT END OF YEAR	<u>\$ 1,121,775</u>	<u>\$ 1,562,940</u>	<u>\$ 347,267</u>	<u>\$ 3,031,982</u>	<u>\$ 3,004,162</u>

The accompanying notes to financial statements are an integral part of these statements.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
STATEMENT OF CASH FLOWS
For the Year Ended June 30, 2010
(with comparative totals for the year ended June 30, 2009)

	<u>2010</u>	<u>2009</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 27,820	\$ (1,024,871)
Adjustments to reconcile change in net assets to net cash used in operating activities		
Provision for depreciation	58,080	108,788
Net investment (gains) losses	(28,578)	99,158
Provision for uncollectible pledges	82,328	74,251
Changes in assets and liabilities:		
(Increase) decrease in receivables, including pledges and promises to give	(379,899)	456,647
(Increase) decrease in prepaid expenses	(12,290)	1,356
(Increase) decrease in due from other chapters	(43,753)	(3,632)
(Increase) decrease in due from national organization	(246,298)	359,683
(Increase) decrease in other assets	(644,967)	-
Increase (decrease) in accounts payable	(16,339)	(40,711)
Increase (decrease) in accrued liabilities	(39,627)	(38,424)
Increase (decrease) in inter Red Cross payables	544,175	(6,232)
Net cash used in operating activities	<u>(699,348)</u>	<u>(13,987)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(126,836)	(14,461)
Sale of investments	500,000	400,000
Net cash provided by investing activities	<u>373,164</u>	<u>385,539</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Note payments	(55,000)	(155,000)
Net cash used in financing activities	<u>(55,000)</u>	<u>(155,000)</u>
Net increase (decrease) in cash and cash equivalents	(381,184)	216,552
CASH AND CASH EQUIVALENTS, beginning of year	<u>391,427</u>	<u>174,875</u>
CASH AND CASH EQUIVALENTS, end of year	\$ <u><u>10,243</u></u>	\$ <u><u>391,427</u></u>

The accompanying notes to financial statements are an integral part of these statements.

AMERICAN RED CROSS OF GREATER MIAMI AND THEY KEYS STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2010
(with comparative totals for the year ended June 30, 2009)

	Program Services				Supporting Services			
	Armed Forces and Their Families	Disaster Services	Health and Safety Services	Community Volunteer Services	International and Diversity Services	Membership and Fundraising	Management and General	Total 2010
								2009
PERSONNEL COSTS:								
Salaries	\$ 171,921	\$ 596,495	\$ 42,148	\$ 87,813	\$ 94,543	\$ 383,858	\$ 203,345	\$ 1,580,123
Taxes and employee benefits	25,795	157,007	15,294	27,347	27,474	89,682	44,163	386,762
Total personnel costs	197,716	753,502	57,442	115,160	122,017	473,540	247,508	1,966,885
OTHER EXPENSES:								
Travel	21,657	66,005	1,804	4,179	26,211	16,987	9,559	146,402
Financial and material assistance	828,820	259,409	274	274	659	1,664	3,282	1,094,382
Supplies and program materials	47,876	36,057	4,271	5,297	7,867	43,500	1,538	146,406
Equipment rental and maintenance	31,543	47,760	10,825	8,978	9,102	7,325	3,902	119,435
Contractual services	72,229	269,208	63,275	49,697	46,339	133,502	46,711	680,961
Uncollectible expense	-	-	-	-	-	82,328	-	82,328
Inter Red Cross expense	37,343	29,518	248,583	7,249	6,343	6,244	2,728	338,008
Total operating expenses before national chapter assessment and provision for depreciation	1,237,184	1,461,459	386,474	190,834	218,538	765,090	315,228	4,574,807
National chapter assessment	53,376	266,879	106,751	-	53,376	21,350	32,025	533,757
Provision for depreciation	7,550	25,555	6,970	5,808	5,808	4,066	2,323	58,080
Total operating expenses	\$ 1,298,110	\$ 1,753,893	\$ 500,195	\$ 196,642	\$ 277,722	\$ 790,506	\$ 349,576	\$ 5,166,644
								\$ 4,587,226

The accompanying notes to financial statements are an integral part of these statements.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 1 - ORGANIZATION AND OPERATIONS

The American Red Cross of Greater Miami and the Keys (the "Chapter") is a not-for-profit, tax exempt organization which provides services to armed forces personnel and their families, disaster services, health and safety services, community volunteer services, and international and diversity services. These services are consistent with the principles of the International Red Cross. Services are provided throughout Miami-Dade County and the Keys.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation:

Financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Chapter is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures at the date of the financial statements and the amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents:

The Chapter considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. At June 30, 2010, cash and cash equivalents consisted of \$ 10,243 in operating accounts. The Chapter maintains cash balances at financial institutions which routinely exceed Federally insured amounts.

Investments:

Investments consist of mutual funds purchased through the American Red Cross Endowment and Select Investment Program carried at fair value. Gains or losses, both realized and unrealized, are reflected as revenue (expense) in the accompanying statement of activities.

Pledges and promises to give:

Unconditional pledges and promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional pledges and promises to give are recognized when the conditions on which they depend are substantially met. As of June 30, 2010, the Chapter had no conditional promises to give.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Donated facility rent is recorded as a pledge based on the fair market value of the respective leases, over the current lease terms. During the year, the Chapter recorded \$ 70,000 in donated facility rent, for which there is no future promise to give.

Allowance for doubtful accounts:

Management of the Chapter reviews the receivables and pledges and promises to give balances and provides an allowance for accounts which may be uncollectible. At June 30, 2010, management considers the receivables to be fully collectible within the current accounting period and no allowance for doubtful accounts is considered necessary. Management, on the other hand, has provided a \$ 50,328 allowance for doubtful accounts for pledges and promises to give.

Property and equipment:

Property and equipment are carried at cost if purchased or, if donated, at fair value on the date of donation, less allowances for depreciation. The Chapter follows the policy of providing for depreciation using the straight-line method over the estimated useful life of each type of asset which are as follows:

Buildings and improvements	20-45 years
Transportation vehicles	3 years
Furniture and equipment	5-8 years

Maintenance and repairs are charged to expense when incurred. Additions and major renewals are capitalized. When assets are retired or otherwise disposed of, the cost or donated value and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected as nonoperating income (expense).

Restricted and unrestricted revenue and support:

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Temporarily restricted net assets consist of cash and cash equivalents, receivables and pledges and promises to give. Cash and cash equivalents designated for specific programs consist of \$ 38,940 that is restricted for use in the Chapter's BRAIVE program. Of this amount, \$ 29,697 has been advanced to unrestricted net assets to cover operating expense, and is reflected as an internal balance owed to temporarily restricted net assets.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Additionally, the Chapter has \$ 878,033 in grants receivable and pledges and promises to give, net of allowance of \$ 50,328, that are temporarily restricted based on timing. The outstanding receivables and pledges and promises to give are due as follows:

Year Ending <u>June 30,</u>	
2011	\$ 479,937
2012	67,541
2013	69,651
2014	71,827
2015	74,071
Thereafter	<u>115,006</u>
	<u>\$ 878,033</u>

Permanently restricted net assets at June 30, 2010 consist of the Chapter's interest in a trust (Note 4) and a portion of the Chapter's investment in the American Red Cross Endowment Source Fund (Note 3).

Donated property and equipment, goods and services:

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Chapter reports expirations of donor restrictions when the donated or acquired assets are placed in service, reclassifying temporarily restricted net assets to unrestricted net assets at that time. The Chapter did not receive donated property and equipment during the year ended June 30, 2010.

The Chapter pays for most services requiring specific expertise. However, a substantial number of volunteers have donated significant amounts of their time in the Chapter's program services and in its fundraising campaigns. Because of the difficulty in determining the number of hours for such services, those hours are not disclosed in the accompanying financial statements. However, when the value of donated services requires specific expertise, they are reflected in the financial statements as revenue and expenses. No such services were recorded by the Chapter for the year ended June 30, 2010.

Income taxes:

The organization is a local chapter of the American National Red Cross ("National") which is a tax exempt organization under Internal Revenue Code Section 501(c)(3). The local chapters of the American National Red Cross report and file a consolidated annual return of exempt organizations (Form 990) for Federal tax purposes.

Expense allocation:

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, certain costs have been allocated over the program and supporting services benefitted.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

During the year ended June 30, 2010, the Chapter incurred joint costs in connection with certain informational materials and various educational activities that included fundraising appeals. All such expenses were recorded as fundraising costs.

Comparative financial information:

The financial statements include certain prior-year summarized comparative information in total but not broken down by net asset class or by program. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Chapter's financial statements for the year ended June 30, 2009 from which the summarized information was derived. Certain items in the 2009 financial statements have been reclassified to conform to the 2010 financial statement presentation.

NOTE 3 - INVESTMENTS

The Chapter previously adopted FASB ASC 820 (formerly, SFAS No. 157) for fair value measurements of investments that are recognized and disclosed at fair value in the financial statements on a recurring basis. ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical investments that the National has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the investments, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the investments.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The Chapter holds investments in the Select Investment Program (SIP) in the amount of \$ 541,553 and \$ 912,582 at June 30, 2010 and 2009, respectively. The American National Red Cross Board of Governors established the Select Investment Program (SIP) to provide professionally managed investment funds to meet the investment needs of chartered units, national headquarters and the Endowment Fund. Participants in the SIP are able to take advantage of the cost efficiencies realized when many Red Cross participants with common investment goals, objectives and risk tolerances collectively invest their assets under central management. All contributions received by National resulting from solicitations for endowment gifts under wills, trusts, and similar instruments, and gifts to the National and local chapters with the stipulation that the principal be maintained intact in perpetuity are required to be invested in the Endowment Fund of the SIP. Endowment Fund assets are invested in the endowment share class of a fund of the SIP called the Select One Red Cross Endowment (SORCE) Fund. The SORCE Fund is a multi-asset investment portfolio designed for monies with long investment horizons. In addition, all units of the American National Red Cross may also invest non-endowed (discretionary) monies directly in seven other SIP funds. Each SIP fund, except for the SORCE Fund, is focused on a single asset class, but offers diversification to reduce security and industry specific risk.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 3 - INVESTMENTS (continued)

The Chapter holds an undivided interest in the underlying pool of assets of each fund within SIP. The following table represents the SIP fund investments, as held by National in which the Chapter holds an undivided interest, that are measured at fair value on a recurring basis at June 30, 2010:

	Level 1	Level 2	Level 3	Total 2010
SORCE FUND:				
U.S. Government securities	\$ 33,515,323	\$ 21,247,234	\$ -	\$ 54,762,557
Corporate bonds and notes	14,701,235	80,091,937	7,885,982	102,679,154
Common and preferred stocks	126,445,362	43,952,347	61,176,138	231,573,847
Mortgage and asset backed securities	-	19,730,087	43,690	19,773,777
Marketable and nonmarketable alternative funds	-	-	266,875,050	266,875,050
Commodities	-	12,149,167	-	12,149,167
Money market and other	983,658	25,790,562	-	26,774,220
Total	<u>\$ 175,645,578</u>	<u>\$ 202,961,334</u>	<u>\$ 335,980,860</u>	<u>\$ 714,587,772</u>
LIQUIDITY FUND:				
U.S. Government securities	\$ -	\$ 34,937,874	\$ -	\$ 34,937,874
Corporate bonds and notes	-	72,478,641	-	72,478,641
Mortgage and asset backed securities	-	35,299,420	850,488	36,149,908
Marketable and nonmarketable alternative funds	-	-	23,774,511	23,774,511
Money market and other	17,603,605	359,197,773	-	376,801,378
Total	<u>\$ 17,603,605</u>	<u>\$ 501,913,708</u>	<u>\$ 24,624,999</u>	<u>\$ 544,142,312</u>

For the valuation of certain U.S. Government securities, corporate bonds and notes, common and preferred stocks and money market and other at June 30, 2010, National used quoted prices in principal active markets for identical assets as of the valuation date (Level 1).

For the valuation of commodities, certain U.S. Government securities, corporate bonds and notes, common and preferred stocks, mortgage and asset backed securities and money market and other at June 30, 2010, National used significant other observable inputs, particularly dealer market prices for comparable investments as of the valuation date (Level 2).

For the valuation of marketable and nonmarketable alternative funds, certain corporate bonds and notes, common and preferred stocks, mortgage and asset backed securities at June 30, 2010, National used significant unobservable inputs including information from fund managers or general partners based on quoted market prices, if available, or other valuation methods (Level 3). Management reviews and evaluates the values provided by the fund manager and general partners and agrees with the valuation methods and assumptions used in determining the fair value of the alternative investments.

**AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS**
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 3 - INVESTMENTS (continued)

The following table presents National's activity for assets, in which the Chapter holds an undivided interest, measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as defined in FASB ASC 820 for the year ended June 30, 2010:

	Corporate Bonds	Common and Preferred Stocks	Mortgage and Asset Backed	Alternative Investments	Total 2010
SORCE FUND:					
Endowment Fund:					
Beginning Balance	\$ 7,444,916	\$ 69,187,399	\$ 58,453	\$ 229,250,735	\$ 305,941,503
Total realized and unrealized	2,117,650	9,049,799	3,880	26,633,922	37,805,251
Purchases, settlements (net)	(1,610,490)	(17,776,048)	(7,790)	(7,185,244)	(26,579,572)
Transfers	(66,094)	714,988	(10,853)	18,175,637	18,813,678
Ending Balance	<u>\$ 7,885,982</u>	<u>\$ 61,176,138</u>	<u>\$ 43,690</u>	<u>\$ 266,875,050</u>	<u>\$ 335,980,860</u>
LIQUIDITY FUND:					
Beginning Balance	\$ -	\$ -	\$ 913,908	\$ 46,647,635	\$ 47,561,543
Total realized and unrealized	-	-	75,361	5,557,543	5,632,904
Purchases, settlements (net)	-	-	(151,288)	(28,963,198)	(29,114,486)
Transfers	-	-	12,507	532,531	545,038
Ending Balance	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 850,488</u>	<u>\$ 23,774,511</u>	<u>\$ 24,624,999</u>

The Chapter's investments at June 30, 2010 and 2009 are comprised of the following:

	2010	2009
Liquidity Fund	\$ 510,729	\$ 883,891
Endowment SORCE Fund	<u>30,824</u>	<u>28,691</u>
	<u>\$ 541,553</u>	<u>\$ 912,582</u>

The Liquidity Fund share price of \$ 1.00 is guaranteed by National. Additionally, National's policy required the original corpus of the participation units in the Endowment Fund be recorded as permanently restricted net assets. As of June 30, 2010 and 2009, \$ 14,104 of the Chapters investment in the Endowment Fund was permanently restricted.

The Chapter's investment income is comprised of the following:

	2010	2009
Interest income	\$ 600	\$ 14,091
Gain (loss) on endowment accounts	2,134	(7,301)
Change in value of interest in trust	26,444	(91,857)
Net gain (loss) on charitable gift annuities	<u>88,206</u>	<u>(314,281)</u>
	<u>\$ 117,384</u>	<u>\$ (399,348)</u>

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 4 - OTHER ASSETS

Included in permanently restricted net assets is the Chapter's 15% interest in a trust. The Chapter is entitled to 15% of the annual income generated by the trust. If, for any reason, the trust is terminated, the Chapter is entitled to 15% of the trust's assets at the time of termination. For the years ending June 30, 2010 and 2009, the Chapter's interest in the trust was \$ 333,253 and \$ 306,809, and had unrealized gains (losses) of \$ 26,444 and \$ (91,857), respectively.

Additionally, included in other assets, is the Chapter's interest in a charitable remainder trust. Upon the death of an individual, the Chapter will receive a 25% remaining interest in the trust. At June 30, 2010, this interest is \$ 917,804 and is reflected at its net present value of \$ 644,967 in temporarily restricted net assets.

NOTE 5 - PROPERTY AND EQUIPMENT

As of June 30, 2010, property and equipment consists of:

	<u>Cost or Donated Value</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>
Building and improvements	\$ 1,154,421	\$ 448,594	\$ 705,827
Land	307,730	-	307,730
Transportation vehicles	160,764	105,333	55,431
Furniture and equipment	<u>353,662</u>	<u>315,989</u>	<u>37,673</u>
Total	<u>\$ 1,976,577</u>	<u>\$ 869,916</u>	<u>\$ 1,106,661</u>

NOTE 6 - LOAN AND NOTE PAYABLES

At June 30, 2010, loan and note payables consisted of the following:

\$ 550,000 term note with a bank, bearing interest at the 12-month LIBOR rate (1.20% at June 30, 2010) plus 0.6%. The note is payable in monthly principal installments of \$ 4,584 plus accrued interest and matures in August 2013. The note is guaranteed by the American National Red Cross.	\$ 169,584
\$ 160,000 loan from American National Red Cross, bearing interest at the 90-day LIBOR rate (0.54% at June 30, 2010) plus 0.8%. The loan is payable on demand and is therefore classified as currently due.	<u>20,000</u>
Total loan and notes payable	<u>189,584</u>
Less current maturities of loan and note payables	<u>75,000</u>
Total long-term loan and note payables	<u>\$ 114,584</u>

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 6 - LOAN AND NOTE PAYABLES (continued)

The future principal payments of loan and note payables are as follows:

Year Ending <u>June 30,</u>		
2011	\$	75,000
2012	\$	55,000
2013	\$	55,000
2014	\$	4,584
Thereafter	\$	NONE

NOTE 7 - OTHER PRODUCTS AND SERVICES REVENUES

Other products and services revenues for 2010 and 2009 are comprised of the following:

	<u>2010</u>	<u>2009</u>
Health services course revenues	\$ 175,863	\$ 275,543
Sale of program materials	58,287	75,052
Hurricane conference registration fees	-	36,763
	<u>234,150</u>	<u>387,358</u>
Less: cost of program materials and management fees	<u>241,051</u>	<u>354,377</u>
Net revenue	<u>\$ (6,901)</u>	<u>\$ 32,981</u>

NOTE 8 - GOVERNMENTAL GRANTS

The Chapter receives financial assistance from Federal, state and local governmental agencies in the form of grants. The disbursement of funds received under these programs generally requires compliance with terms and conditions specified in the grant agreements and may be subject to audit by the grantor agencies. In accordance with OMB Circular A-133, Audits of States, Local Governments and Non-Profit Organizations and the Florida Single Audit Act, the Chapter is required to perform "single audits" when the required thresholds of \$ 500,000 in grant expenditures from either source is exceeded. Neither Federal nor state single audits were required for the year ended June 30, 2010.

The Chapter has grant revenue for the year ended June 30, 2010 from the following governmental agencies:

Department of Homeland Security - passed through Miami-Dade County	
Department of Human Services	\$ 151,652
Corporation for National and Community Services- passed through the State of Florida	
Commission on Community Service	139,081
Monroe County	<u>4,154</u>
Total	<u>\$ 294,887</u>

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 9 - LEASES

The Chapter conducts a portion of its operations in a facility under a noncancelable operating lease expiring in June 2014. Monthly aggregate payments in connection with this lease are \$ 1,525 beginning in July 2011 and provide for annual rental increases of five percent. Additionally, the lease calls for the Chapter to pay a share of operating expenses of the property and contains a renewal option for an additional term at the prevailing market rate.

In addition, the Chapter leases various equipment items for approximately \$ 1,800 per month under lease agreements expiring at various times through February 2012.

Approximate future annual payments in connection with these lease agreements are as follows:

Year Ending <u>June 30,</u>		
2011	\$	40,200
2012	\$	25,400
2013	\$	20,200
2014	\$	21,200
Thereafter	\$	NONE

Total rental expense related to these leases for the year ended June 30, 2010 was approximately \$ 39,200.

NOTE 10 - RELATED PARTY TRANSACTIONS

The Chapter pays annual chapter assessments to the National Organization of the American National Red Cross ("National"). In connection with these assessments, the Chapter entered into an agreement that establishes terms for prior, current and future annual assessments. The National assessment for the year ended June 30, 2010 and 2009 totaled \$ 533,757 and \$ 574,435, respectively.

As of June 30, 2010, the Chapter has an outstanding balance of \$ 777,817 that is due to National, including \$ 613,907 in unpaid Chapter annual assessments, \$ 135,681 related to a direct mailing campaign, as discussed below, and \$ 20,000 of notes payable (Note 7). Additionally, the Chapter has receivable and payable balances from other chapters of \$ 49,607 and \$ 65,638, respectively.

Amounts due from National consist mainly of amounts received by National from mail campaigns on behalf of the Chapter and the present value of charitable gift annuity contracts for which the Chapter is the beneficiary. The annuity contracts are due upon the death of the respective benefactor.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 10 - RELATED PARTY TRANSACTIONS (continued)

The Chapter previously entered into an agreement with the Broward County Chapter of the American Red Cross, an affiliate, for the management of the Chapter's Health and Safety Program. The Chapter has agreed to share in the marketing and fundraising activities and to compensate the Broward County Chapter in accordance with a revenue sharing plan. The Chapter pays an administrative fee of 10% of gross revenues generated by the program. Additionally, the agreement also provides for 60% of the profit (or loss) to be retained by the Broward County Chapter and the other 40% to be retained by the Chapter. The agreement expired in June 2009; however, both Chapters have agreed to continue the agreement on a month to month basis, under the original terms. The amount owed from the Broward County Chapter as of June 30, 2010 is \$ 5,854.

Included in the statement of financial position is a liability of approximately \$ 88,000 for the underperformance of the direct mail campaign run by National in which the Chapter participated in the spirit of "One Red Cross." In September of 2009, National advanced the money their campaign projected the chapter would earn from the national effort. Guidance from National is for the Chapter to book as a liability the difference between what the nationally run direct mail program advanced to the Chapter and the campaign result, reducing income and setting up a liability that the Chapter must repay to the direct mail program administered by National. Prior to the end of the fiscal year, the Chapter once again decided to participate in the campaign for 2010-2011 fiscal year in the spirit of "One Red Cross" even though projections from outside firms were higher. The projection for the coming year has been guaranteed and an advance of \$145,000 is expected in September 2010. The liability will be reduced as net revenue is realized from the 2010-2011 campaign.

NOTE 11 - BENEFIT PLANS

The Chapter participates in a defined benefit retirement plan (the "Plan") administered by the Retirement System of the American National Red Cross ("Retirement System") that covers substantially all employees hired before June 30, 2009. Those hired after June 30, 2009, are not eligible to join the Plan.

For funding purposes, normal pension costs are determined by the aggregate cost method and are funded currently. The Plan provides for a pension funded by the employer. Voluntary contributions may be made by active members to fund an optional annuity benefit. Defined benefits are based on years of service and/or age and the employee's final average compensation, which is calculated using the highest consecutive forty-eight months of the last one hundred twenty months of service before retirement.

The American National Red Cross is a single corporate legal entity composed of many operating units (chapters, regional blood services and the national sector). Accordingly, the Retirement System includes numerous participating chapters and regional blood services. It is not practical for the actuary to compute accumulated and projected benefit obligations and other required disclosures for each participating chapter, regional blood service center, and the national sector and such information is presented only in the consolidated financial statements of the American National Red Cross which are available on their website at www.redcross.org.

Total employer contributions made for the year ended June 30, 2010 were \$ 115,393. This amount represents approximately 10% of covered employee compensation for the Plan year ended June 30, 2010.

AMERICAN RED CROSS
OF GREATER MIAMI AND THE KEYS
NOTES TO FINANCIAL STATEMENTS
June 30, 2010

NOTE 11 - BENEFIT PLANS (continued)

In addition, the Chapter offers its employees a 401(k) Savings Plan through the national organization. Employees may contribute a portion of their salary on a pretax basis, subject to certain limitations. During the year ended June 30, 2010, the Chapter, under the direction of the American National Red Cross did not provide for any matching contributions to be made to the Plan.

NOTE 12 - SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental Disclosure of Cash Flow Information:

Cash received during the year for - Interest and dividend income	\$ 1,837
Cash paid during the year for - Interest	\$ 599

NOTE 13 - REORGANIZATION

Effective July 1, 2010, in an effort to improve the efficiencies of the Broward County Chapter and the Greater Miami and the Keys Chapter, a financial consolidation of revenues and expenses between the chapters was implemented. This is not a merger and the chapters will still remain individual chartered chapters of the American Red Cross. In this consolidation, the Greater Miami and the Keys Chapter serves as the Regional, or lead, Chapter and the Broward County Chapter operates as a Community Chapter.

In addition, the American Red Cross has changed its national fiscal management structure, recognizing that the organization is One Red Cross and that the assets and liabilities, revenue and expenditure commitments, are the responsibility of the American National Red Cross. As a result, all assets are owned and managed by the American National Red Cross, not by independent chapters, and all liabilities are liabilities of the National organization, not independent chapters. Chapters will not be responsible for the management of their balance sheets nor cash flow. Those will be managed by the American National Red Cross. This change will allow the chapters to focus on fundraising and program impact. While the timing of this transition differs among chapters, this change is inclusive of all chapters nation wide and is intended to be transparent to the community. This change is effective July 1, 2010, for the Greater Miami and the Keys and the Broward County Chapters.

Form **8453-EO****Exempt Organization Declaration and Signature for
Electronic Filing**

OMB No. 1545-1879

Department of the Treasury
Internal Revenue ServiceFor calendar year 2009, or tax year beginning 07/01, 2008, and ending 06/30, 20 09
For use with Forms 990, 990-EZ, 990-PF, 1120-POL, and 8868
▶ See instructions on back.**2008**

Name of exempt organization

AMERICAN NATIONAL RED CROSS & ITS CONSTITUENT CHAPTERS AND BRANCHES

Employer identification number

53 : 0196605**Part I** Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8453-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a below and the amount on that line for the return for which you are filing this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). If you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

1a Form 990 check here ▶ <input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b 3,301,803,766
2a Form 990-EZ check here ▶ <input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	2b
3a Form 1120-POL check here ▶ <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b
4a Form 990-PF check here ▶ <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b
5a Form 8868 check here ▶ <input type="checkbox"/>	b Balance due (Form 8868, line 3c)	5b

Part II Declaration of Officer

- 6 ☐ I authorize the U.S. Treasury and its designated Financial Agent to initiate an ACH electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-866-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment.

- ☐ If a copy of this return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I certify that I executed the electronic disclosure consent contained within this return allowing disclosure by the IRS of this Form 990/990-EZ/990-PF (as specifically identified in Part I above) to the selected state agency(ies).

Under penalties of perjury, I declare that I am an officer of the above named organization and that I have examined a copy of the organization's 2009 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) an indication of any refund offset, (c) the reason for any delay in processing the return or refund, and (d) the date of any refund.

Sign
Here

Signature of officer

Date

Title

Part III Declaration of Electronic Return Originator (ERO) and Paid Preparer (see instructions)

I declare that I have reviewed the above organization's return and that the entries on Form 8453-EO are complete and correct to the best of my knowledge. If I am only a collector, I am not responsible for reviewing the return and only declare that this form accurately reflects the data on the return. The organization officer will have signed this form before I submit the return. I will give the officer a copy of all forms and information to be filed with the IRS, and have followed all other requirements in Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns. If I am also the Paid Preparer, under penalties of perjury I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. This Paid Preparer declaration is based on all information of which I have any knowledge.

ERO's Use Only	ERO's signature	Date	Check if also paid preparer <input checked="" type="checkbox"/>	Check if self-employed <input type="checkbox"/>	ERO's SSN or PTIN
	Firm's name (or yours if self-employed), address, and ZIP code				EIN

Under penalties of perjury, I declare that I have examined the above return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. Declaration of preparer is based on all information of which the preparer has any knowledge.

Paid Preparer's Use Only	Preparer's signature	Date	Check if self-employed <input type="checkbox"/>	Preparer's SSN or PTIN
	Firm's name (or yours if self-employed), address, and ZIP code			EIN

For Privacy Act and Paperwork Reduction Act Notice, see back of form.

Cat. No. 36606Q

Form **8453-EO** (2009)

Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung
benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

2008Open to Public
Inspection**A For the 2008 calendar year, or tax year beginning**

07/01, 2008, and ending

06/30, 2009

B Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Termination
☐ Amended return
☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization AMERICAN NATIONAL RED CROSS & ITS CON

Doing Business As

Number and street (or P.O. box if mail is not delivered to street address)

Room/suite

2025 E STREET NW

City or town, state or country, and ZIP + 4

WASHINGTON, DC 20006-5009

F Name and address of principal officer: GAIL MCGOVERN

430 17TH ST. NW WASHINGTON, DC 20006

D Employer identification number

53-0196605

E Telephone number

(202) 303-4498

G Gross receipts \$ 3,577,243.815.**H(a)** Is this a group return for affiliates? ☐ Yes ☒ No**H(b)** Are all affiliates included? ☐ Yes ☐ No

If "No," attach a list. (see instructions)

H(c) Group exemption number ▶**I Tax-exempt status:** ☒ 501(c) (3) ◀ (insert no.) 4947(a)(1) or 527**J Website:** ▶ WWW.REDCROSS.ORG**K Type of organization:** ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶**L Year of formation:** 1900 **M State of legal domicile:** DC**Part I Summary**

Activities & Governance	1	Briefly describe the organization's mission or most significant activities:			
		THE AMERICAN NATIONAL RED CROSS WILL PROVIDE RELIEF TO VICTIMS OF DISASTER AND HELP PEOPLE PREVENT, PREPARE FOR, AND RESPOND TO EMERGENCIES.			
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its assets.			
	3	Number of voting members of the governing body (Part VI, line 1a)	3	18	
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	18	
	5	Total number of employees (Part V, line 2a)	5	36,287	
	6	Total number of volunteers (estimate if necessary)	6	661,781	
Revenue	7a	Total gross unrelated business revenue from Part VIII, line 12, column (C)	7a	-205,153.	
	b	Net unrelated business taxable income from Form 990-T, line 34	7b	-205,153.	
	8	Contribution and grants (Part VIII, line 1h)	Prior Year	Current Year	
			727,256,686.	715,911,223.	
	9	Program service revenue (Part VIII, line 2g)	2,320,598,168.	2,493,347,347.	
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	92,181,488.	77,831,421.	
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	43,921,399.	14,713,775.	
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,183,957,741.	3,301,803,766.	
	Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	341,130,921.	216,863,333.
		14	Benefits paid to or for members (Part IX, column (A), line 4)		NONE
		15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,787,145,553.	1,736,562,614.
		16a	Professional fundraising fees (Part IX, column (A), line 11e)	7,818,733.	NONE
b		Total fundraising expenses, Part IX, column (D), line 25) ▶ 126,579,899.			
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	1,528,078,777.	1,468,153,724.	
18		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	3,664,173,984.	3,421,579,671.	
19		Revenue less expenses. Subtract line 18 from line 12	-480,216,243.	-119,775,905.	
Net Assets or Fund Balances		20	Total assets (Part X, line 16)	Beginning of Year	End of Year
				3,997,280,210.	3,518,225,420.
	21	Total liabilities (Part X, line 26)	1,437,643,087.	1,845,758,952.	
	22	Net assets or fund balances. Subtract line 21 from line 20	2,559,637,123.	1,672,466,468.	

Part II Signature Block

Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	Signature of officer	Date
	Type or print name and title	

Paid Preparer's Use Only	Preparer's signature	Date	Check if self-employed <input type="checkbox"/>	Preparer's identifying number (see instructions)
	Firm's name (or yours if self-employed), address, and ZIP + 4	KPMG LLP	1660 INTERNATIONAL DRIVE MCLEAN, VA 22102-4848	P00451522
	EIN	13-5565207	Phone no.	703-286-8000

May the IRS discuss this return with the preparer shown above? (See instructions)

☒ Yes ☐ No

For Privacy Act and Paperwork Reduction Act Notice, see the separate Instructions.

JSA
8E1010 2.000Form **990** (2008)

06583L 2502

V08-8.3 426054

Part III Statement of Program Service Accomplishments (see instructions)**1** Briefly describe the organization's mission:SEE STATEMENT 1**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes" describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code:) (Expenses \$ 2,216,730,205. including grants of \$) (Revenue \$ 2,213,961,353.)
BIOMEDICAL SERVICES - SEE SCHEDULE O**4b** (Code:) (Expenses \$ 384,526,353. including grants of \$ 117,763,333.) (Revenue \$)
DOMESTIC DISASTER SERVICES - SEE SCHEDULE O**4c** (Code:) (Expenses \$ 215,490,975. including grants of \$) (Revenue \$ 149,607,864.)
HEALTH & SAFETY SERVICES - SEE SCHEDULE O**4d** Other program services. (Describe in Schedule O.) SEE STATEMENT 2
(Expenses \$ 326,396,504. including grants of \$ 91,100,000.) (Revenue \$)
4e Total program service expenses ► \$ 3,143,144,037. (Must equal Part IX, Line 25, column (B).)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete Schedule B, Schedule of Contributors?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5 Sections 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	<input type="checkbox"/>	<input type="checkbox"/>
6 Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11 Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12 Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the U.S.?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	<input checked="" type="checkbox"/>	<input type="checkbox"/>
17 Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19 Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	<input checked="" type="checkbox"/>	<input type="checkbox"/>
20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H	<input type="checkbox"/>	<input checked="" type="checkbox"/>
21 Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
22 Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	<input checked="" type="checkbox"/>	<input type="checkbox"/>
23 Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J	<input checked="" type="checkbox"/>	<input type="checkbox"/>
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

	Yes	No
28 During the tax year, did any person who is a current or former officer, director, trustee, or key employee:		
a Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? <i>If "Yes," complete Schedule L, Part IV</i>		X
b Have a family member who had a direct or indirect business relationship with the organization? <i>If "Yes," complete Schedule L, Part IV</i>		X
c Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	X	
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	X	
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	X	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X

Form **990** (2008)

Part V Statements Regarding Other IRS Filings and Tax Compliance

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable	1a 606	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b NONE	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	X
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 36287	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)	2b	X
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	X
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	X
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	X
b	If "Yes," enter the name of the foreign country: ► See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	X
c	If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?	5c	
6a	Did the organization solicit any contributions that were not tax deductible?	6a	X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization provide goods or services in exchange for any quid pro quo contribution of more than \$75?	7a	X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	X
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7h	
8	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	

Form 990 (2008)

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Section A. Governing Body and Management

		Yes	No
For each "Yes" response to lines 2-7b below, and for a "No" response to lines 8 or 9b below, describe the circumstances, process, or changes in Schedule O. See instructions.			
1a	Enter the number of voting members of the governing body	1a	18
1b	Enter the number of voting members that are independent	1b	18
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	X
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4	X
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5	X
6	Does the organization have members or stockholders?	6	X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	X
7b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	X
8	Did the organizations contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	8a	X
b	Each committee with authority to act on behalf of the governing body?	8b	X
9a	Does the organization have local chapters, branches, or affiliates?	9a	X
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	9b	X
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990	10	X
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11	X

Section B. Policies

		Yes	No
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	X
13	Does the organization have a written whistleblower policy?	13	X
14	Does the organization have a written document retention and destruction policy?	14	X
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:		
a	The organization's CEO, Executive Director, or top management official?	15a	X
b	Other officers or key employees of the organization?	15b	X
	Describe the process in Schedule O. (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	X

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ►

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
☒ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► MARY ELCANO 430 17TH STREET NW WASHINGTON, DC 20006
 202-303-5429

[illegible]

2	Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization	1,349	3,216,254	NONE	964,552
---	---	-------	-----------	------	---------

- | | Yes | No |
|---|-----|----|
| 3 | X | |
| 4 | X | |
| 5 | | X |

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

2 Total number of independent contractors (including those in 1) who received more than \$100,000 in compensation from the organization 216

Part VIII Statement of Revenue

53-0196605

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns	1a	129,913,248.				
	b	Membership dues	1b					
	c	Fundraising events	1c	27,424,681.				
	d	Related organizations	1d					
	e	Government grants (contributions) . .	1e	58,252,979.				
	f	All other contributions, gifts, grants, and similar amounts not included above .	1f	500,320,315.				
	g	Noncash contributions included in lines 1a-1f: \$		31,938,786.				
	h	Total. Add lines 1a-1f		715,911,223.				
Program Service Revenue	2a	BIOMEDICAL PRODUCTS & SERVICES	Business Code	541900	2,213,961,353.	2,213,961,353.		
	b	OTHER PRODUCTS & SERVICES		900099	149,607,864.	149,607,864.		
	c	GOVERNMENT CONTRACTS		900099	124,556,324.	124,556,324.		
	d	PRIVATE (NON-GOVERNMENT) CONTRACTS		900099	5,221,806.	5,221,806.		
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f		2,493,347,347.				
	3	Investment income (including dividends, interest, and other similar amounts) STMT. 4.		59,741,108.			59,741,108.	
4	Income from investment of tax-exempt bond proceeds		NONE					
5	Royalties		NONE					
Other Revenue			(i) Real	(ii) Personal				
	6a	Gross Rents	4,347,415.					
	b	Less: rental expenses	621,826.					
	c	Rental income or (loss)	3,725,589.					
	d	Net rental income or (loss)		3,725,589.		-35,972.	3,761,561.	
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other	265,339,000.	9,064,923.		
	b	Less: cost or other basis and sales expenses	249,578,810.	6,734,800.				
	c	Gain or (loss)	15,760,190.	2,330,123.				
	d	Net gain or (loss)		18,090,313.			18,090,313.	
	8a	Gross income from fundraising events (not including \$ 27,424,681. of contributions reported on line 1c). See Part IV, line 18.	a	20,684,570.				
	b	Less: direct expenses	b	17,169,300.				
	c	Net income or (loss) from fundraising events		3,515,270.			3,515,270.	
	9a	Gross income from gaming activities. See Part IV, line 19.	a	1,430,018.				
	b	Less: direct expenses	b	1,335,313.				
	c	Net income or (loss) from gaming activities		94,705.		7,010.	87,695.	
	10a	Gross sales of inventory, less returns and allowances	a					
	b	Less: cost of goods sold	b					
	c	Net income or (loss) from sales of inventory		NONE				
	Miscellaneous Revenue			Business Code				
	11a	REBATES	900099	7,554,402.	7,554,402.			
b	PARKING GARAGE	900099	53,639.		53,639.			
c	PARTNERSHIP & S-CORP INCOME	900099	-229,830.		-229,830.			
d	All other revenue							
e	Total. Add lines 11a-11d		7,378,211.					
12	Total Revenue. Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c, 9c, 10c, and 11e		3,301,803,766.	2,500,901,749.	-205,153.	85,195,947.		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 . . .	NONE			
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22	117,763,333.	117,763,333.		
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	99,100,000.	99,100,000.		
4 Benefits paid to or for members	NONE			
5 Compensation of current officers, directors, trustees, and key employees	3,749,270.		3,292,686.	456,584.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . .	NONE			
7 Other salaries and wages	1,375,458,406.	1,260,426,704.	63,859,678.	51,172,024.
8 Pension plan contributions (include section 401 (k) and section 403(b) employer contributions). .	71,732,611.	68,650,497.	1,320,480.	1,761,634.
9 Other employee benefits	180,508,907.	163,616,539.	9,582,740.	7,309,628.
10 Payroll taxes	105,113,420.	95,475,606.	5,994,648.	3,643,166.
11 Fees for services (non-employees):				
a Management	910,432.	63,623.	820,550.	26,259.
b Legal	10,875,570.	9,555,604.	1,304,974.	14,992.
c Accounting	8,529,730.	4,021,488.	4,036,930.	471,312.
d Lobbying	143,583.	95,217.	33,837.	14,529.
e Professional fundraising services. See Part IV, line 17	NONE			
f Investment management fees	330,778.	52,735.	267,078.	10,965.
g Other	170,809,017.	139,479,185.	12,009,138.	19,320,694.
12 Advertising and promotion	21,054,273.	19,770,423.	631,572.	652,278.
13 Office expenses	158,622,387.	145,317,159.	5,113,463.	8,191,765.
14 Information technology	26,778,906.	25,816,528.	703,198.	259,180.
15 Royalties	NONE			
16 Occupancy	127,252,001.	114,215,004.	10,645,429.	2,391,568.
17 Travel	73,671,205.	69,318,945.	2,174,224.	2,178,036.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	NONE			
19 Conferences, conventions, and meetings	3,912,673.	2,390,979.	724,221.	797,473.
20 Interest	37,634,440.	25,093,675.	11,396,481.	1,144,284.
21 Payments to affiliates	NONE			
22 Depreciation, depletion, and amortization . . .	98,873,360.	86,981,264.	8,927,765.	2,964,331.
23 Insurance	43,316,092.	40,959,915.	1,780,763.	575,414.
24 Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
a BIOMEDICAL PROGRAM SUPPLIES	516,312,868.	514,135,937.	2,104,024.	72,907.
b OTHER PROGRAM SUPPLIES AND M	80,008,170.	64,623,151.	1,790,113.	13,594,906.
c MINOR EQUIPMENT PURCHASES	67,566,563.	65,952,945.	1,230,111.	383,507.
d AUTO RENTAL & MAINTENANCE	6,133,344.	5,655,989.	345,464.	131,891.
e OTHER ASSISTANCE	8,176,895.	4,611,592.	1,766,168.	1,799,135.
f All other expenses	7,241,437.			7,241,437.
25 Total functional expenses. Add lines 1 through 24f	3,421,579,671.	3,143,144,037.	151,855,735.	126,579,899.
26 Joint Costs. Check here <input checked="" type="checkbox"/> If following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	3,491,106.	1,657,340.	209,088.	1,624,678.

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	125,363,740.	1	214,606,303.
	2 Savings and temporary cash investments	930,928,881.	2	590,758,674.
	3 Pledges and grants receivable, net	120,439,735.	3	98,902,933.
	4 Accounts receivable, net	70,149,680.	4	130,969,300.
	5 Receivables from current and former officers, directors, trustees, key employees, or other related parties. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sales or use	153,346,922.	8	149,896,682.
	9 Prepaid expenses and deferred charges	123,511,957.	9	185,433,069.
	10a Land, buildings, and equipment: cost basis	10a 2002083909.		
	b Less: accumulated depreciation. Complete Part VI of Schedule D.	10b 858,387,344.		
	11 Investments - publicly traded securities	1,163,805,388.	10c	1,143,696,565.
	12 Investments - other securities. See Part IV, line 11	898,840,907.	11	680,088,894.
	13 Investments - program-related. See Part IV, line 11	410,893,000.	12	323,873,000.
	14 Intangible assets		13	
	15 Other assets. See Part IV, line 11	NONE	14	
16 Total assets. Add lines 1 through 15 (must equal line 34)	3,997,280,210.	15	NONE	
Liabilities	17 Accounts payable and accrued expenses	341,535,436.	16	3,518,225,420.
	18 Grants payable		17	323,584,969.
	19 Deferred revenue		18	
	20 Tax-exempt bond liabilities	263,367,543.	19	
	21 Escrow account liability. Complete Part IV of Schedule D		20	256,549,316.
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		21	
	23 Secured mortgages and notes payable to unrelated third parties	2,175,225.	22	
	24 Unsecured notes and loans payable.	338,578,083.	23	1,253,444.
	25 Other liabilities. Complete Part X of Schedule D	491,986,800.	24	355,490,832.
	26 Total liabilities. Add lines 17 through 25.	1,437,643,087.	25	908,880,391.
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	1,035,920,105.	26	1,845,758,952.
	28 Temporarily restricted net assets	930,160,370.	27	459,983,102.
	29 Permanently restricted net assets	593,556,648.	28	620,214,102.
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		29	592,269,264.
	31 Paid-in or capital surplus, or land, building, or equipment fund		30	
	32 Retained earnings, endowment, accumulated income, or other funds		31	
	33 Total net assets or fund balances	2,559,637,123.	32	
	34 Total liabilities and net assets/fund balances.	3,997,280,210.	33	1,672,466,468.
		34	3,518,225,420.	

Part XI Financial Statements and Reporting

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		X
b	Were the organization's financial statements audited by an independent accountant?	X	
c	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	X	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	X	
b	If "Yes," did the organization undergo the required audit or audits?	X	

2011 Community Class Pricing South Florida Region

Course Name	Community Fee	Review Fee
Babysitter's	\$59.00	N/A
Babysitter's Plus	\$83.00	N/A
Blended Learning: Standard First Aid with CPR/AED - Adult and CPR - Child and Infant	\$73.00	\$63.00
Bloodborne Pathogens: PDT	\$37.00	N/A
Bloodborne Combo	\$20.00	N/A
Bloodborne Pathogens: PDT - Online	\$29.00	N/A
CPR/AED for the Professional	\$88.00	\$65.00
CPR/AED for the Professional Instructor Crossover	\$85.00	N/A
CPR/AED - Adult	\$53.00	\$43.00
CPR/AED - Adult & Child	\$63.00	\$53.00
CPR/AED - Adult & Child plus CPR - Infant	\$68.00	\$58.00
CPR/AED - Child	\$53.00	\$43.00
CPR/AED - Child plus CPR - Infant	\$58.00	\$48.00
CPR - Adult	\$53.00	\$43.00
CPR Adult and Child	\$58.00	\$48.00
CPR - Adult and Infant	\$58.00	\$48.00
CPR - Adult, Child and Infant	\$58.00	\$48.00
CPR - Child	\$53.00	\$43.00
CPR - Child and Infant	\$58.00	\$48.00
CPR - Infant	\$53.00	\$48.00
Dog and Cat First Aid	\$65.00	N/A
Emergency Response Full	\$390.00	\$290.00
Emergency Response Instructor	\$260.00	N/A
Emergency Response Challenge	\$100.00	N/A
FIT	\$35.00	N/A
HIV/AIDS 104	\$27.00	N/A
HIV/AIDS Instructor	\$260.00	N/A
Injury Combo	\$17.00	N/A
Injury Control Modules	\$27.00	N/A
Lay Responder Instructor	\$260.00	N/A
Lay Responder Instructor Re-Entry/Crossover	\$200.00	N/A
Lifeguard Instructor	\$275.00	N/A
Lifeguarding	\$205.00	N/A
Lifeguarding - Waterpark/Waterfront	\$255.00	N/A
Administering Emergency Oxygen	\$45.00 \$65.00	N/A
Standard First Aid	\$53.00	\$43.00
Standard First Aid with CPR/AED - Adult	\$63.00	\$53.00
Standard First Aid with CPR/AED - Adult & Child	\$68.00	\$58.00
Standard First Aid with CPR/AED - Adult & Child plus CPR - Infant	* \$73.00	\$63.00
Standard First Aid with CPR/AED - Child plus CPR - Infant	\$68.00	\$58.00
Standard First Aid with CPR/AED - Child	\$63.00	\$53.00
Standard First Aid with CPR/AED - Adult plus CPR - Infant	\$68.00	\$58.00
Water Safety Instructor	\$275.00	N/A
Water Safety Today	\$27.00	N/A
Wilderness and Remote First Aid	\$125.00	\$80.00
Revised 12/02/2010		



IRS Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

ATTACHMENT

J

In reply refer to: 0248562363
July 15, 2008 LTR 4205C E0
53-0196605 000000 00 000
00017884
BODC: TE

AMERICAN NATIONAL RED CROSS
% GENERAL COUNCIL
2025 E ST NW
WASHINGTON DC 20006



10967

Employer Identification Number: 53-0196605
Person to Contact: Ms. Merrill
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your July 03, 2008, request for information regarding your tax-exempt status. You have represented that you are a chapter, branch or auxiliary of the American National Red Cross.

Our records indicate that in December 1938, the American National Red Cross was held to be exempt from Federal income tax under section 101(6) of the Internal Revenue Act of 1938, which now corresponds to section 501(c)(3) of the Internal Revenue Code. In a subsequent determination, the American Red Cross was classified as a publicly supported organization described in sections 509(a)(1) and 170(b)(1)(a)(vi) of the Code.

Even though the American National Red Cross was issued an individual ruling, this ruling covers its chapters, branches, and auxiliaries.

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to them or for their use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Michele M. Sullivan

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I

Attachments K, L, M, N

Not Applicable

**SUBJECT: EQUAL EMPLOYMENT OPPORTUNITY/AFFIRMATIVE
ACTION/CULTURAL DIVERSITY**

I. Policy:

It is the policy of the Red Cross to provide equal opportunity in employment to all employees, volunteers, and applicants for employment. No person will be discriminated against in employment or opportunities or practices, or on any basis protected by applicable federal, state, or local law including race, religion, color, sex, national origin, age, veteran or disability status, and sexual orientation. This policy applies to all terms, condition and privileges of employment including, but not limited to, hiring, transfer, promotion, termination, layoff, retirement, training, compensation, and benefits.

The Director of Human Resources is responsible for the coordination of the Affirmative Action Program, which includes monitoring and reviewing the effectiveness of the program as required by law. The office of Human Resources monitors compliance with Section 503 of the Rehabilitation Act of 1973.

To increase productivity and enhance the quality of products and services, the Greater Miami & The Keys Chapter is committed to being a diverse organization. It seeks to recognize, value and incorporate diversity in its products and services, policies and operations, service recipients and paid and volunteer workforces. Diversity includes differences such as age, belief, citizenship, culture, economic level, ethnicity, sexual orientation, gender, language, national origin, philosophy of life, physical ability, physical appearance, race and religion.

All staff has an individual responsibility to actively support our commitment to EEO, affirmative action, and cultural diversity in the workplace.

- (A) This policy applies to all terms, condition, and privileges of employment including, but not limited to, hiring, promotion, transfer, termination, layoff and recall, retirement, training, placement, employee development, compensation, benefits, and educational assistance.
- (B) For applicants, employees, and volunteers with physical or mental disabilities that substantially limit one or more major life activities, the Red Cross, when requested, will make reasonable accommodations in all aspects of employment subject to undue hardship.
- (C) Employees' work related EEO grievances, problems, and complaints will be heard in a prompt and impartial manner by the Human Resources Director and/or member of the Human Resources Committee.
- (D) The Human Resources Director will carry out the policies and procedures applicable to the disposition of all EEO complaints. Misconduct of a discriminatory nature will result in disciplinary action, up to and including termination.



ATTACHMENT P

Department of Human Services
Contract Management Division
2525 N.W. 62nd Street • 4th Floor
Miami, Florida 33147
T 305-514-6000 F 305-514-6162



miamidade.gov

May 30, 2008

Sam Tidwell

American Red Cross of Greater Miami & The Keys (SA0708-05)
335 S. W. 27th Avenue
Miami, FL 33135

Dear Mr. Tidwell:

Thank you for your cooperation during our monitoring visit. You, your staff, and your agency should be commended for endeavoring to provide quality services to the citizens of Miami-Dade County.

Attached is a copy of your FY 2007-2008 monitoring report for the provision of the Social Services for Disaster Assistance & Prevention and Community Related Needs Program in the amount of \$212,500 for Special Appropriations. Please review this document and make sure that any required corrective action is completed within the prescribed time frame. Your corrective action documents are to be sent to your Contracts Officer.

If you have any questions, regarding this report, please contact your Contracts Officer, Mrs. Sondra Jones at (305) 514-6066.

Sincerely,

Richard W. Harris, Jr., Director
Contract Management Division

ADA Coordination
Agenda Coordination
Art in Public Places
Audit and Management Services
Aviation
Building Code Compliance
Building
Business Development
Capital Improvements
Citizen's Independent Transportation Trust
Communications
Community Action Agency
Community & Economic Development
Community Relations
Consumer Services
Corrections & Rehabilitation
Countywide Healthcare Planning
Cultural Affairs
Elections
Emergency Management
Employee Relations
Enterprise Technology Services
Environmental Resources Management
Fair Employment Practices
Finance
Fire Rescue
General Services Administration
Historic Preservation
Homeless Trust
Housing Agency
Housing Finance Authority
Human Services
Independent Review Panel
International Trade Consortium
Juvenile Assessment Center
Medical Examiner
Metropolitan Planning Organization
Park and Recreation
Planning and Zoning
Police
Procurement
Property Appraiser
Public Library System
Public Works
Safe Neighborhood Parks
Seaport
Solid Waste Management
Strategic Business Management
Team Metro
Transit
Urban Revitalization Task Force
Vizcaya Museum and Gardens
Water and Sewer

Delivering Excellence Every Day

7. Is the program meeting each of its contractual performance measures/objectives? (Attach performance goals).

☒ Yes ☐ No ☐ N/A Comments:

The overall performance measures are being met as stated in the agreement.

SECTION VII – OTHER PERTINENT INFORMATION

None

SECTION VIII – DEFICIENCIES NOTED

None

SECTION IX – RECOMMENDATIONS

None

SECTION X – EXIT INTERVIEW

The monitor conducted the exit interview on April 8, 2008 with Alyssa Loeffler, Senior Director, Grants & Fundraising Operations. The agency's representative was asked if there were any questions. A brief summary of today's monitoring was provided. In closing, the agency's representative is aware that a monitoring report will be forthcoming.

SECTION XI – CORRECTIVE ACTION REQUIRED

None

SECTION IV – FISCAL OPERATIONS REVIEW

1. Do payroll journals properly reflect the employee's name, position, salary and required deductions?

☒ Yes ☐ No ☐ N/A Comments:

This monitor reviewed the agency's ADP, bi-weekly payroll registers from January 2008 through March 2008. The payroll registers reflected the employee name, salary, required deductions, and net salary.

2. Are the Quarterly IRS Form #941 and IRS Form 990 properly completed, submitted and paid on time?

☒ Yes ☐ No ☐ N/A Comments:

This monitor reviewed the agency's IRS Forms #941 for the quarter ending 12/31/07 and the IRS Unconsolidated Form #990 for the year ending 06/30/07. The forms were submitted and paid on time.

3. Are bank statements reconciled monthly?

☒ Yes ☐ No ☐ N/A Comments:

This monitor reviewed the agency's Wachovia bank statements and the bank reconciliation reports from December 2007 to February 2008.

4. Do the bank statements reflect returned checks for insufficient funds?

☐ Yes ☒ No ☐ N/A Comments:

The agency's bank statements did not reflect any returned checks for insufficient funds.

5. Do journal ledgers properly reflect receipts and disbursements?

☒ Yes ☐ No ☐ N/A Comments:

The agency's ledger was prepared with Cougar Mountain Accounting Software via Mark Hague, Chief Financial Officer at the accounting office in Pennsylvania and the grant donor database via Alyssa Loeffler, Senior Director, Grants & Fundraising Operations. The disbursements and receipts are properly recorded in the ledger.

6. Do documents and other evidence substantiate receipts and disbursements?

☒ Yes ☐ No ☐ N/A Comments:

This monitor reviewed the agency's bank statements showing receipts and disbursements, vendor invoices (disbursing orders & receipts), and checks.

7. What is the total year to date expenditures for this contract? \$129,718.77 as of January 2008.

14. Does the program have the following insurance coverage?

				Expiration Date
♦ Public Liability	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	7/1/08
♦ Workmen's Compensation	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	7/1/08
♦ Automobile Liability	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> N/A	7/1/08
♦ Other (specify): _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> N/A	_____

15. Are the unit costs in line with the Contract/Agreement?

☐ Yes ☐ No ☒ N/A Comments:

16. Are non-direct (administrative) costs vs. direct service cost reasonable?

☒ Yes ☐ No ☐ N/A Comments:

The agency's non-direct (administrative) costs vs. direct service costs are reasonable.

17. Is there an effective system in place to collect projected revenues (grants, donations, etc.)?

☒ Yes ☐ No ☐ N/A Comments:

The agency has an effective system in place to collect projected revenue from grants. The revenue was received from the DHS grant by submitting requests for reimbursements in a timely manner.

18. Is Program/Project Generated Income collected as anticipated?

☐ Yes ☐ No ☒ N/A Comments:

There is no program/project generated income.

19. Does the program have an available prior year certified public accountant audit or financial statement?

☒ Yes ☐ No ☐ N/A Comments:

The agency's Financial Statements for year ending 6/30/07 audited by Keefe, McCullough & Co., LLP, CPA were reviewed.

20. Are there noted deficiencies on the Certified Public Accountant audit or financial statement?

☒ Yes ☐ No ☐ N/A Comments:

There is a noted deficiency regarding performing a physical inventory of property and equipment and compare the amount to the amount recorded in the general ledger. As per the agency, a thorough review of the current list of property and equipment will take place during the fiscal year 2008.

SECTION V – PERSONNEL ADMINISTRATIVE REVIEW

1. Are employees funded through this Contract/Agreement performing tasks as stated?

☒ Yes ☐ No ☐ N/A Comments:

This monitor reviewed the employee files, performance evaluations, payroll registers, and job descriptions. They coincided with tasks performed.

SECTION VII - QUALITY ASSURANCE REVIEW

1. Does the agency have a mechanism for securing client feedback regarding the services provided?

☒ Yes ☐ No ☐ N/A Comments:

The agency has generic questionnaires mailed to clients after receipt of disaster relief emergency services.

2. Do client records have an identifying and/or system number to assist in record retrieval?

☒ Yes ☐ No ☐ N/A Comments:

The vendor records (hotel/lodging/rental) are maintained alphabetically. The client receives a disbursing order with a maximum dollar limit, which is given to the vendor. The vendor returns the disbursing orders and receipts to American Red Cross for reimbursement. Upon review and approval, the agency pays the vendor.

3. Are client records stored systematically and safely?

☒ Yes ☐ No ☐ N/A Comments:

The client records were stored systematically in the locked file cabinets.

4. Do client records contain appropriate documentation as to the client's progress?

☒ Yes ☐ No ☐ N/A Comments:

This monitor reviewed the disbursing orders and receipts from vendors and associated checks. The client receives a disbursing order with a maximum dollar limit, which is given to the vendor. The vendor returns the disbursing orders and receipts to American Red Cross for reimbursement. Upon review and approval, the agency pays the vendor. The progress of the clients was documented by the vendor's files. The disbursing order is the identifying document which displays the services provided to the clients including rental assistance, and emergency lodging in hotels/motels. Client case folders contained: date of incident, incident description (detail of loss, and number of household members), disbursing orders, case assessment, and client information of release forms.

5. Does the program have sufficient policies to ensure client confidentiality?

☒ Yes ☐ No ☐ N/A Comments:

The client confidentiality policy was stated in its manual.

6. Does the program have a system to ensure a maximum utilization of available services to clients when addressing clients presenting problems (e.g. case staffing, client record reviews)?

☒ Yes ☐ No ☐ N/A Comments:

If there is a problem, it is discussed with the Senior Director, Emergency Services.

Attachment Q

Data showing need for Program

Hazards in the Florida Keys

Unfortunately, the geography of the Keys is an issue with which to contend; not only are the Keys at sea level, they are accessible only by few major roads thus making over-the-road evacuation a challenging and dangerous proposition. In addition, water spouts occur more frequently in the Florida Keys than any place else – 400 to 500 a year – and are a hazard to the recreational and residential boating community.

If it weren't for Red Cross, there might have been two more drowning victims were it not for the fast-acting Red Cross-trained lifeguards and potentially others, who have learned to swim because they participated in Red Cross aquatic programs.

While southern Florida was fortunate and did not have a hurricane make landfall in 2010, in the very recent past we were not so lucky. In 2008, the Keys evacuated over 25,000 tourists in response to Fay; in 2005, Wilma brought flooding and damage along with an 8 foot storm surge. 1998 was a busy year for the Florida Keys, first impacted by Hurricane Georges and suffering a 4 to 12 foot storm surge, depending upon location, with ensuing damage and destruction to about 1700 homes for a total cost of \$200M (1998). There was no reprieve that year when Georges was followed by Hurricane Mitch and the subsequent tornadoes that were spawned, flipping trailers and knocking out power.

Given the many potential weather related challenges we encounter in the Keys, the Red Cross along with residents, the government and partners have to be engaged year round, to prepare, respond, mitigate and prevent the damage to natural disasters in addition to any possible man made catastrophes. Our preparations will not only save lives but money as well.

There are multiple expenses incurred when we recruit, train and equip unpaid volunteers. However, this is cost-effective as these invisible jobs add to the presence of the Red Cross in the Keys and are part of the operational budget. Without these expenditures, we wouldn't be able to provide trained workers at the FIU shelter before and during a storm, nor would we be ready to respond immediately after a disaster.

Each year our funding requests help provide direct financial assistance to families affected by disasters. The HSAB grant will help provide the level of trained local volunteers and the financial assistance that our community deserves. The Red Cross works hard to raise funds for local operation, but funding from the County Government is essential to the function of the organization throughout the County.



**American
Red Cross**

Greater Miami & The Keys

2010 KEYS QUICK FACTS

The American Red Cross is a non-profit humanitarian organization that provides relief to victims of disaster and helps people prevent, prepare for and respond to emergencies. The American Red Cross Greater Miami & The Keys offers Disaster Preparedness & Relief, International Services, Health & Safety Education, and Service to the Armed Forces. Between July 1, 2009 and June 30, 2010, the American Red Cross Greater Miami & The Keys provided the following services to the residents of Monroe County:

Disaster Preparedness & Relief

- The Red Cross assisted 22 families after local disasters — including 3 multi-family fires — who received \$11,236 in direct assistance from the Red Cross for emergency food, clothing and shelter.
- 8,971 people attended community disaster education presentations.
- 62 registered volunteers completed 5,622 hours of work throughout the county



Health & Safety Education

- 965 people were trained in lifesaving CPR, and First-Aid courses.
- 25 people were trained to be instructors and 28 youths were trained in Babysitters courses.
- 886 people enrolled in aquatic programs.

International Services

- 69 youths attended courses in International Humanitarian Law, Measles/Malaria Initiatives and General International Services.
- Young adults also raised funds and provided peer education about the Global Measles Initiative of the Red Cross.



Service to the Armed Forces (SAF)

- 12 emergency messages with urgent news of family illness, deaths and births were delivered to and from local military families.
- Military personnel, veterans and civilians received information through Get to Know Us presentations and during a free movie on Veterans Day and at the Key West air show.
- More than 400 military members received holiday stockings through the Red Cross's Stockings for the Troops program.

2009 Officers of the Board of Directors

Marielena Villamil, Chair
Michael Aller, Secretary
Sam Tidwell, Chief Executive Officer

American Red Cross Greater Miami & The Keys

5450 MacDonald Ave., Unit 11, Key West, FL 33040
Phone: 305-296-4033 Fax: 305-296-9388
www.floridakeysredcross.org • www.tucruzroja.org

All of the services provided by the American Red Cross Greater Miami & The Keys are made possible through the generosity of individuals and community partners from Miami-Dade and Monroe counties. The American Red Cross is not a government agency and relies on the goodwill of the community to fulfill its humanitarian mission. Your contribution can ensure that the Red Cross will always be ready to respond to our neighbors in need. To donate, please call 305-296-4033 or visit www.floridakeysredcross.org.

Keys teacher saves student's life thanks to Red Cross training

Anita Demarest loves her job. Working with three and four year-olds, the preschool teacher at Big Pine Academy knows that just about anything can and will happen.

One afternoon, a student brought candy from home and shared some with his classmates. The children were enjoying the candy when Anita noticed Ethan's eyes.

"His eyes were huge," said Anita, who asked Ethan if he was OK.



Big Pine Key Academy
teacher Anita Demarest

But the four-year-old couldn't respond. That was when Anita realized that Ethan was choking.

"I thought to myself 'I need to relax and remember what Hernan taught us in our Red Cross CPR and First-Aid class,'" recalled Anita.

Anita first applied back blows to dislodge the candy, but it wouldn't budge – blocking the child's airway. Ethan's lips were quickly turning purple. She rushed behind Ethan and started the Heimlich Maneuver. Finally after the first thrust, the jaw breaker flew out and everyone in the room gave a big sigh of relief.

"That was excellent. When she saw Ethan, her training kicked in and she ended up saving his life," said Hernan Marin, Anita's instructor in the Florida Keys who remembered Anita had butterflies during her training lessons.

"I did what I had to do and thank God I knew what to do," explained Anita. "I highly recommend taking a Red Cross CPR and First-Aid class."

According to the National Safe Kids, approximately 873 children ages 14 and under die from airway obstruction injuries every year. Eighty percent of those children are ages four and under.

Those are sobering statistics that motivate Big Pine Academy's teachers to take the CPR and First-Aid course every year. And Ethan's parents are thankful that they do.

"You never know what situation you may find yourself in," said Anita. "Knowing what to do is so important."

Become a lifesaver like Anita. Sign up for a Red Cross class today at www.redcross.org/takeaclass or call us at 305-644-1200 or 954-797-3800.

**Ily Learns
CPR At
Red Cross**

